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## **About KISCO Group**

**Kyung-In Synthetic Corporation (KISCO)** is a large-scale developer and manufacturer of dyes, inks, fine chemicals and other functional materials that has been operating for over 40 years. KISCO has 3 subsidiaries, JMC, DKC and Wisechem that together make up the KISCO group. The combined KISCO group has a market capitalisation of around \$US250M and had sales of over \$US 300M in 2017. The group employs over 850 staff at 8 manufacturing plants in South Korea as well as one each in China and Turkey. We have over 80 R&D staff and are supported by representatives and agents in over 60 different countries. KISCO core values include safety, the environment, respect for people and delivering on our commitments to our customers.

KISCO has a track record of successful, long-term partnerships and extensive experience with establishing and managing joint ventures. Through these partnerships KISCO is constantly expanding our range of activities and working with our partners to open up new markets and new applications for our technologies. We are based in Korea but our business is global.

#### Our name

Kyung-In refers to the region between Seoul and Incheon, Korea's major international airport. The Kyung-In region is home to thousands of companies providing ready access to a large range of suppliers and customers.



## **Our Subsidiaries and Joint Venture Companies**

### **JMC Corporation**

JMC (originally the Jeil Moolsan Company) was established in 1953 and is a world leader in the field of saccharin and sulfur-based fine chemicals. JMC was acquired by the KISCO group in 2004. JMC's research and development leverages the capabilities across the KISCO group and JMC provides raw materials for many other products manufactured by KISCO. JMC produces materials for fluorescent pigments/resins, medicinal intermediates, electronics, plastics and agriculture. JMC is also a large-scale manufacturer of saccharin, a safe, artificial sweetener that enables a drastic reduction in sugar content. We supply saccharin to some of the world's largest quality-oriented, multinational food and medicine producers.

#### **Daito-KISCO Corporation (DKC)**

DKC was established as a joint venture with Daito Chemix Corporation of Japan. DKC produces photosensitive materials that enable the fine patterning with lithography of LCD, OLED and semiconductors such as circuits for displays, laptops, tablets and mobiles. DKC brings together the experience of Daito Chemix with electronic materials and the experience of KISCO with colorants to produce materials that are fed directly into the supply chains of the major Korean electronics manufacturers.

#### Wisechem

Wisechem is a joint venture between KISCO and Korea Alcohol Industrial Co., Ltd that produces high quality millbase and dyestuff materials for the color filters in Liquid Crystal Displays (LCDs). Wisechem established the first manufacturing capability in this field in Korea and now supplies materials into Korea's growing supply chain of electronic materials and devices. This has increased the competitiveness of other companies involved in the LCD market in Korea, a field where Samsung and LG have a 60% market share of global LCD panel manufacturing. Wisechem has invested strongly in research and development and is continuing to introduce new colorants for high resolution, high performance LCDs.







## **KISCO Key Reactions**

### Acryl monomer for KrF/ArF photo resists

| Capability       | Core Technology                                                      |
|------------------|----------------------------------------------------------------------|
| 200ka/month      | Reaction : Organolithium Reagent Control                             |
| 2001,9, 1101,111 | Low Temperature : -78 °C                                             |
|                  | • Quality Control : Metal Contents w/ Single ppb [parts per billion] |
| Scheme           |                                                                      |



### **Reaction of Grignard Reagent Control**

| Capability  | Core Technology                                                         |  |
|-------------|-------------------------------------------------------------------------|--|
| 250kg/month | Reaction : Grignard Reagent Control                                     |  |
|             | <ul> <li>Purification : Hot Filtration and Recrystallization</li> </ul> |  |

Scheme



## **OLED Intermediates**

| Capability  | Core Technology                                                              |
|-------------|------------------------------------------------------------------------------|
| 400kg/month | Reaction : Suzuki-Miyaura reaction, Grignard Reagent Control                 |
| 5.          | <ul> <li>Purification : Recrystallization [&gt;99% (HPLC area %)]</li> </ul> |

**Scheme** 



### **Reduction and Oxidation Chemistry**

#### **Core Technology**

- Selective Reduction and Oxidation.
- Selective Halogenation

#### Scheme



#### **Nitration and Amination**

#### **Core Technology**

Selective Nitration and its Reduction

**Scheme** 



#### Chlorosulfonation

| Capability  | Core Technology                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |   |  |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|--|
| 450kg/month | Reaction : Isomer Contents Control                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |   |  |
|             | Purification : Recrystallization                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |   |  |
|             | Application : Intermediate of Sweetener, Pharmaceutical intermediate                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ! |  |
| <br>Scheme  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |   |  |
|             | SO <sub>2</sub> CI + SO <sub>2</sub> CI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |   |  |
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# **KISCO Key Technologies**

## **Flow Reactor**



#### **Plate Type**

Gas-Liquid reaction Auto clave \_\_\_ Flow Process



#### **Reactivity (Coil type vs Plate type)**



### High Temperature/Low Temperature/High Pressure

#### **Operating Conditions**

|                             | Temperature (°C) | Pressure (bar) | Size                  | Facilities |
|-----------------------------|------------------|----------------|-----------------------|------------|
| High Temperature<br>Reactor | Max. 250         | -1~5           | SUS : 2,000L, 4ea     |            |
| Low Temperature<br>Reactor  | -80~180          | -1~5           | Glass-lined :<br>250L |            |
| Thin Film Evapo-<br>rator   | 20~250           | 10-5           | Pilot Scale           |            |
| Flow Reactor                | -60~250          | 30             | Lab Scale, 2ea        |            |

450 reactors, 50,000 tone p.a. manufacturing capacity. (Glass-lined : 500~6,000L SUS : 1,000~3,000L)

### **Metal Control Technology**

| Equipment                                                            | Model                          | Analysis Level          |  |
|----------------------------------------------------------------------|--------------------------------|-------------------------|--|
| Inductively coupled plasma-mass<br>spetrometry [ICP-MS]              | Perkin Elmer /<br>Elan DRC II  | ppb                     |  |
| Inductively coupled plasma-mass<br>spectrometry [ICP-MS]             | Perkin Elmer /<br>Nexion 300S  | ppb                     |  |
| Inductively coupled plasma atomic<br>emission spectroscopy [ICP-AES] | Agilent /<br>5100VD            | ppm                     |  |
| Inductively coupled plasma atomic<br>emission spectroscopy [ICP-AES] | Perkin Elmer /<br>Optima2100DV | Si Analysis /<br>100ppb |  |

## **Successful case of KISCO CRO Business**

## **Cost Innovation**

#### **Photoinitiator Manufacturing Cost Reduction**

Customer's Inquiry: Our customer developed a new photoinitiator. However, their product was too expensive  $\rightarrow$  Goal: Reduce the manufacturing cost

- KISCO's Work: Design a new synthesis scheme
   Reduce the number of reaction steps
- Optimization of process
  - → Increase the yield and reduce process costs
- Out sourcing
  - → Reduce the costs of raw materials

Manufacturing Cost



Our customer successfully launched the photoinitiator

## **Capabilities for custom research and manufacturing**

The KISCO Group has research, development and production teams with a strong track record of developing new products and taking them from lab to production scale. The production capability is backed by an analysis team that understands the particular importance of high purity for materials for many different applications including electronics and fine chemicals in general. The KISCO analytical labs provide on-site Quality Control (QC) and Quality Assurance (QA) on all products. The KISCO analytical labs are accredited to international standards through the Korea Laboratory Accreditation Scheme (KOLAS).

KISCO's labs have the capability to purify materials to contain 10-100 ppb metal ions. KISCO is currently investing in equipment to improve our capability in this area to be able to routinely deliver products with less than 10 ppb metal content.

Examples of our current products include materials that are used in photoresists, in color filters for LCDs and the in binder that sits behind the liquid crystals. We produce these materials on a scale of up to 3 tonnes per month and routinely prepare these materials to have less than 100 ppb metal content. We have also produced early stage intermediates for pharmaceutical and agrochemical products.

KISCO's key strength in the area of custom research and manufacturing is the ability to develop and deliver high quality products at highly competitive prices.

